**National University**

**Of Computer & Emerging Sciences**

**Roll #:\_\_\_\_\_\_\_\_\_\_\_\_ Name:\_\_\_\_\_\_\_\_\_\_\_\_ Section: \_\_\_\_\_ Marks: 10 Time: 10 minutes**

**Read carefully and answer the following questions:**

1. Think of the times when you consciously monitored how you were coming across in a situation. If you have ever been in an unfamiliar situation and made a ﬂip remark that was met with stares or glares, you may have said to yourself, “Wow, that was a stupid thing to say! Let, me see if I can ﬁx it.” What kind of social Situation is this? (2)

2. Even as a young child, Arfa was told by friends, family members, and teachers that she was shy. By the time she reached adolescence, she feared going to social events because she “knew nobody would talk to her” and she feared giving speeches because she “would certainly fail.” What kind of perception is this? (2)

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3. We often talk ourselves into success or failure. For example, researchers have found that when people expect rejection, they are more likely to behave in ways that lead others to reject them. What type of false perception is this? (2)

4.Tina was told by friends, family members, and teachers that she was shy. By the time she reached adolescence, she feared going to social events because she “knew nobody would talk to her” and she feared giving speeches because she “would certainly fail.” What kind of self-perceptions it suggests? (2)

5. You can simply watch as members of another culture interact with each other. As you watch, you can notice how their values, rituals, and communication styles are similar to and different from your own and other cultures with which you are familiar. The technique of watching the communication behaviors used by members of a particular culture is called? (2)

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**Rubric**

* Each correct answer carries two marks.
* If partially correct carries 1 mark.